## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its 2012-2014 California Alternate Rates for Energy (CARE) and Energy Savings Assistance Programs and Budgets. Application 11-05-017 (Filed May 16, 2011)

And Related Matters.

Application 11-05-018 Application 11-05-019 Application 11-05-020

### MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2014

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PACIFIC GAS AND ELECTRIC COMPANY

Dated: January 21, 2015

# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

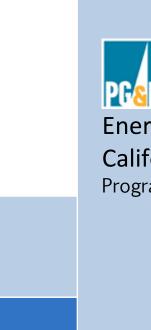
Application of Southern California Edison	Application 11-05-017
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(CARE) and Energy Savings Assistance	
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	Application 11-05-018
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# MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2014

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through December 2014.

Respectfully	submitted,
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By:	/s/
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Dated: January 21, 2015





Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Program Monthly Report for December 2014

### PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and California Alternate Rates for Energy Program Monthly Report for December 2014

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### PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and California Alternate Rates for Energy Program

Monthly Report for December 2014

This Monthly Report complies with low income reporting requirements established in Decision (D.)12-08-044, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.12-08-044 and now use the resulting Energy Division-approved monthly reporting format.

### 1. Energy Savings Assistance Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044. PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2012-2014 ESA Program authorized in D.12-08-044 continues as a resource program emphasizing long-term and enduring energy savings. It continues to serve all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

### 1.1 Energy Savings Assistance Program Overview

PG&E's 2012-2014 ESA Program follows the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as LIEE):

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 120,807 customers through December 2014.

# 1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in D.12-08-044:

Energy Savings Assistance Program Summary for Month									
2014	Authorized / Planning Assumptions	Year-to-Date Actual	%						
Budget <sup>1</sup>	\$ 166,669,284	\$146,462,599	88%						
Homes Treated	119,940	120,807	100.72%						
kWh Saved	NA	42,078,150							
kW Demand Reduced	NA	8,241							
Therms Saved	NA	1,894,360							

<sup>&</sup>lt;sup>1</sup>Program authorized budget per D.14-08-030 and actual expenses have been updated to include employee benefits costs approved in the GRC D.14-08-032.

### 1.2 ESA Program Customer Outreach and Enrollment Update

PG&E's outreach team and the ESA Program contractors conduct outreach through different channels and in multiple languages, including: Bill inserts, direct mailings, emails, outbound phone calls, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area.

The ESA Program partners with 37 local installation contractors, 2 appliance contractors, and 11 Community-Based Organizations (CBOs), of which 6 are also Low Income Home Energy Assistance Program (LIHEAP) agencies.

PG&E has 5 contracts with LIHEAP agencies that are now working within PG&E's ESA Program. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to leverage their resources and help additional low income homes. Through December, 121 refrigerators have been installed through this effort, which equates to \$96,800 leveraged through this program.

# 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E continued to participate in media interviews to promote ESA and CARE with the following outlets:

- ESPN Desportes which airs on KTRB 860 AM and serves the San Francisco, Oakland, San Jose, Santa Rosa, Sacramento, Stockton and Modesto communities.
- Sing Tao Radio, which targets the Bay Area's Chinese population, and has an audience of approximately 182,000.
- Radio Lobo which airs of KLOQ & KGAM which serves Merced and Stanislaus Counties.
- Radio Bilingue which airs high-impact educational programs, and reaches 250,000 unique listeners per week in California. Radio Bilingue is broadcasted to the Fresno, Modesto, Stockton, Bakersfield, Calexico, El Centro, Mendocino and Pasa Robles markets.
- Arriba Valle Central which airs on Univision KFTV 21. This
  program is meant to be a trusted community parter for
  Spanish-speaking residents of the Fresno-Visalia DMA.

ESA Program continued the digital ad, online search, and radio campaign. Its main focus is on Spanish- and Chinese-speaking audiences, though displayed on English and Chinese sites. It's continuously optimized to ensure presence of top performing creative on the most effective sites.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Programs with the purpose of building awareness for both programs. December's digital newsletter generated an overall 18.2% open rate with a 9.3% unique click-thru rate.

The following initiative continued building awareness and participation for the ESA Program throughout December:

• Online – Customers can visit pge.com/EnergySavings to find out more information about the ESA Program and apply online. This channel collected 1,384 new referrals in December. Year to date, this channel has collected 16,374 new referrals.

ESA maintained its partnerships with PG&E's Middle Income Direct Install (MIDI) Program and local government energy efficiency partnerships to help weatherize middle-income households' homes in the following counties: Monterey, San Benito, Santa Cruz, Fresno, Kern, Madera, Mendocino, Napa, San Luis Obispo, San Mateo, Santa Barbara, Sonoma, Santa Clara (Silicon Valley), Yolo and Tulare/Kings. Through the month of December, this effort led to 3,900 MIDI customer enrollments.

- 1.3 Leveraging Success Evaluation, Including California Community Services Department (CSD)
  - 1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E and SoCalGas have been meeting with CSD staff since October 16, 2012 to discuss leveraging opportunities in compliance with D.12-08-044. Ideas explored have included bulk purchasing and data sharing. PG&E is working with CSD to implement two pilots in 2014: Solar water heating and geographic coordination.

### 1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Year-to-date, 678 individuals in 60 sessions (3,517 student days) have been trained to deliver the ESA Program in various capacities.

PG&E continues to participate in the statewide workforce education and training working group.

### 1.5 Miscellaneous

# ESA Program Coordination with the Single Family Affordable Solar Housing (SASH) Program

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the SASH Program. Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. Year-to-date, the ESA Program has completed treatment of 56 homes that were selected for SASH program participation. PG&E supplied ESA measure installation data for 139 SASH-selected homes that were treated through the ESA Program in prior years.

### 2 California Alternate Rates for Energy Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b)(1).

The 2012-2014 CARE Program was adopted in D.12-08-044 issued on August 30, 2012. The authorized CARE administrative budget for 2014 is \$14,766,512. This 2014 budget includes \$134,846 for PG&E's Cooling Centers Program.

D.12-12-011 approved continued funding of the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Pilot Program through the CARE Outreach budget at the current statewide funding level of \$60,000 a month until the end of 2014. PG&E is responsible for 30%, or \$18,000 a month, of the Joint Utility pilot program cost. The CHANGES Pilot Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013.

D.14-08-030 approved a 12 month bridge funding for 2015 at the authorized 2014 budget level. The decision also approved continued bridge funding for the CHANGES pilot program of \$61,200 a month until the end of 2015, a 2% increase from authorized 2014 funding level.

### 2.1 CARE Program Cost Summary

	Authorized	Actual Expenses	% of Budget
CARE Budget Categories	Budget[1]	Year to Date[1]	Spent
Outreach	\$5,846,455	\$5,635,990	96%
Processing, Certification,	\$3,961,081	\$1,589,652	40%
Recertification			
Post Enrollment	\$2,097,136	\$1,275,340	61%
Verification			
IT Programming	\$735,794	\$1,162,891	158%
Cooling Centers	\$134,904	\$110,262	82%
CHANGES Pilot Program	\$222,491	\$250,241	112%
Measurement and	\$48,000	\$72,684	151%
Evaluation			
Regulatory Compliance	\$387,587	\$246,749	64%
General Administration	\$2,229,066	\$1,893,641	85%
CPUC Energy Division Staff	\$128,000	\$44,395	35%
Total Expenses	\$15,790,513	\$12,281,846	78%
Subsidies and Benefits	\$605,950,000	\$607,206,765	100%
Total Program Costs and	\$621,740,513	\$619,488,611	100%
Discounts			

[1] Program authorized budget per D.14-08-030 and actual expenses have been updated to include employee benefits costs approved in the GRC D.14-08-032.

PG&E is over its IT Programming, CHANGES Pilot Program, and Measurement and Evaluation authorized budget. The overspend in IT programming is due to IT costs associated with continuing enhancements to internal databases to track CARE customer information for reporting purposes. These enhancement efforts are expected to increase efficiency in the processing of customer enrollments. The overspend in the CHANGES Pilot Program is due to labor costs associated with PG&E staff overseeing the pilot program. The overspend in Measurement and Evaluation is due to the joint IOU contract for eligibility estimates, for which the other IOUs will reimburse a portion of those costs back to PG&E in 2015. PG&E will fund-shift at year-end to cover the overspending in accordance with the fund-shifting rules authorized in D.12-08-044, and will report this information in its 2014 annual report.

# 2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration									
Participants	Estimated Eligible Participants	YTD Penetration Rate							
1,413,334	1,648,774	86%							

### 2.2 Outreach

# 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In December, the PG&E outreach team launched an acquisition direct mail and email. The multi-touch acquisition campaign targets customers with a high propensity for eligibility, as well as those who previously participated in the program but did not recertify.

Sample Direct Mail:

### Reminder: Apply to receive a 30%\* or more savings on your energy bill. John Q. Sample Join the nearly Address 1 1.4 million customers Address 2 who already benefit City, State, ZIP from the CARE discount. December XX, 2014 Dear (Name), Start saving with CARE. At Pacific Gas and Electric Company (PG&E), we offer programs, rebates and tips to help you save. The California Alternate Rates for Energy (CARE) Program offers a significant monthly discount on PG&E bills for qualifying households, based on the total income of everyone living in the home. On average, CARE participants receive 30% or more savings on their monthly energy bills. The application process is simple and secure. Once your application is approved, you'll begin receiving your monthly discount within two billing cycles. Here's how to apply: You're likely to qualify for CARE. No proof of income is necessary for enrollment. Apply today by answering a few simple questions online, by phone or by mail. Online: Go to pge.com/caresavings for the fastest way to fill out and submit the form. Phone: Call us at 1-866-743-2273 and we'll walk you through it. Mail: Fill out the form included in the brochure and return it to PG&E. Your account number is: 0123456789. You'll need this for the application. Have questions or need help filling out the application? Just email us at careprogramupge.com. Sincerely, Your Partners at PG&E P.S. You can also help family, friends and neighbors who may qualify by referring them to pge.com/caresavings. nic cussomene, 27% or more savisse for gas only cussomens. • Compusy, a subsidiary of PGAS: Componens. 42751 (Pacific Cas and Electric Compusy, All cityles masered. These offersees are landed to • Lander the supposes of the Customer PGAS (offers) (PGAS) ports as majorcula with yet based visit & on incipled paper. 💍

PG&E continued to participate in media interviews to promote ESA and CARE with the following outlets:

- ESPN Desportes which airs on KTRB 860 AM and serve the San Francisco, Oakland, San Jose, Santa Rosa, Sacramento, Stockton and Modesto communities.
- Sing Tao Radio, which targets the Bay Area's Chinese population, and has an audience of approximately 182,000.

- Radio Lobo which airs of KLOQ & KGAM which serves Merced and Stanislaus Counties.
- Radio Bilingue which airs high-impact educational programs, and reaches 250,000 unique listeners per week in California. Radio Bilingue is broadcasted to the Fresno, Modesto, Stockton, Bakersfield, Calexico, El Centro, Mendocino and Pasa Robles markets.
- Arriba Valle Central which airs on Univision KFTV 21. This
  program is meant to be a trusted community parter for
  Spanish-speaking residents of the Fresno-Visalia DMA.

In December, the CARE Program continued its digital ad, online search, and radio campaign. Its main focus remains on Spanish-and Chinese-speaking audiences, though it's also displayed on English sites. It's continuously optimized to ensure presence of top performing creative on the most effective sites.

CARE continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Program with the purpose of building awareness for both programs. December's digital newsletter hightlights CARE and its benefits to customers. The December newsletter provides energy savings tips to help customers better manage their usage and bill, generating an overall 18.2% open rate with a 9.3% unique click-thru rate.

The following ongoing efforts continued building CARE awareness and participation throughout December:

- Automated Phone Calls CARE partners with a third-party vendor and PG&E's customer service representatives to enroll new households and recertify existing households by telephone. Year to date, this channel has generated 32,968 recertified customers and 14,022 new enrollments.
- Online Customers can visit <a href="mailto:pge.com/CARE">pge.com/CARE</a> to find out more information about CARE and to apply online. Year to date, this channel has collected 155,777 new enrollments.
- Local Office Partnerships CARE partners with local offices to inform customers about the program and to distribute applications. Year to date, this initiative has produced 10,524 new enrollments.
- Community Outreach Contractors (COCs) PG&E contracted with 69 COCs throughout its service area. These represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants,

and nonprofit living facilities. Year to date, this initiative has led to 1,237 new enrollments.

To address enrollment barriers discovered through customer research, PG&E continued efforts to optimize the CARE application for 2014-2015. PG&E applied focus group insights on design and messaging collected in January and collaborated with ORA and other stakeholder groups in the development of a more customer-friendly application filed in May.

Throughout these efforts, PG&E continues to evaluate different channels, language and design, identifying optimization opportunities and implementing learnings in real time for improved results, efficiency and cost-effectiveness.

Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD). PG&E provides natural gas within the SMUD electric service area and automatically enrolls qualified low income customers served by SMUD onto the CARE Program. These data exchanges are currently on hold while PG&E updates their information security agreements.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 4,226 LIHEAP customers and 723 REACH customers have been automatically enrolled onto the CARE Program.

Year-to-date, 26,566 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE, ESA and other low income outreach efforts to provide likely eligible customers with the knowledge and tools to access helpful PG&E services. For example, upcoming CARE and ESA acquisition campaigns will cross-reference programs in automated phone calls, emails and direct mail. The goal with these and similar efforts moving forward is to help financially challenged customers manage their energy bills in a more holistic and sustainable way.

### 2.2.2 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in December.

### 2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.

### 3 Appendix: ESA Tables and CARE Tables

- ESA- Table 1- ESA Program Expenses
- ESA- Table 2- ESA Measure Installations and Savings
- ESA- Table 3- Average Bill Savings per Treated Home
- ESA- Table 4a- ESA Homes Treated
- ESA- Table 4b- Homes Unwilling / Unable to Participate
- ESA- Table 5- ESA Customer Summary
- ESA- Table 6- Expenditures for Pilots and Studies
- CARE- Table 1- CARE Program Expenses
- CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration
- CARE- Table 3A- Post-Enrollment Verification results (Model)
- CARE- Table 3B- Post-Enrollment Verification Results (High-Usage)
- CARE- Table 4- CARE Self-Certification and Self-Recertification Applications
- CARE- Table 5- Enrollment by County
- CARE- Table 6- Recertification Results
- CARE- Table 7- Capitation Contractors
- CARE- Table 8- Participants as of Month-End
- CARE- Table 9 Expenditures for CHANGES Pilot Program
- CARE-Table 10- CHANGES
- CARE-Table 11- CHANGES

#### Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses

#### Through December 31, 2014

	Authorized Budget				Current Month Expenses				Year to Date Expenses				% of Budget Spent YTD						
ESA Program:		Electric		Gas	Total		Electric		Gas	Total		Electric		Gas		Total	Electric	Gas	Total
Energy Efficiency																			
Appliances	65	34,907,105	\$	2,627,416	\$ 37,534,521	65	2,460,688	\$	68,040	\$ 2,528,728	\$	19,329,763	\$	711,653	\$	20,041,416	55%	27%	53%
Domestic Hot Water [5]	69	924,532	\$	12,607,314	\$ 13,531,846	65	89,625	\$	1,586,828	\$ 1,676,453	\$				<del>(</del> 5	12,795,327	92%	95%	95%
Enclosure	69	7,457,463	\$	41,793,263	\$ 49,250,726	65	720,827	\$	4,084,687	\$ 4,805,514	\$	7,026,517	\$	39,816,929	<del>(</del> 5	46,843,446	94%	95%	95%
HVAC [3]	\$	2,685,301	\$	2,661,646	\$ 5,346,947	\$	747,360	\$	1,140,909	\$ 1,888,269	\$	7,851,276	\$	5,190,696	\$	13,041,973	292%	195%	244%
Maintenance	\$	-	\$	-	\$ -					\$ -			\$	-	\$	-	0%	0%	0%
Lighting	\$	28,575,478	\$	-	\$ 28,575,478	\$	2,674,027	\$	-	\$ 2,674,027	\$	25,406,587			\$	25,406,587	89%	0%	89%
Miscellaneous[2]	\$	-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	0%	0%	0%
Customer Enrollment	\$	1,155,071	\$	621,961	\$ 1,777,032	\$	98,094	\$	52,820	150,913	\$	922,119	\$	496,526	\$	1,418,645	80%	80%	80%
In Home Education	\$	9,917,891	\$	5,340,403	\$ 15,258,294	\$	971,522	\$	523,127	\$ 1,494,650	\$	9,124,561	\$	4,913,225	\$	14,037,787	92%	92%	92%
Pilot	\$	-	\$	-	\$ -	\$	-	\$	-	\$ -	\$		\$	-	\$	-	0%	0%	0%
Energy Efficiency TOTAL	\$	85,622,841	\$	62,802,498	\$ 151,274,844	\$	7,762,142	\$	7,456,411	\$ 15,218,553	\$	70,509,440	\$	63,075,742	\$	133,585,181	82%	100%	88%
Training Center [4]	\$	,	\$	372,394	 1,049,319	_	21,803		11,740	33,542	_	1	\$	243,999	_	697,140	67%	66%	66%
Inspections [4]	\$	4,613,647	-	2,616,909	 7,230,556	_	306,900		165,254	472,153		-,,-	\$	2,083,226	•	5,952,075	84%	80%	82%
Marketing and Outreach [4]	\$	1,260,017	\$	683,134	\$ 1,943,151	\$	(22,538)	\$	(12,136)	\$ (34,673)	\$	1,173,908	\$	632,104	\$	1,806,012	93%	93%	93%
Statewide Marketing																			
Education and Outreach																			
[1]	\$	-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	0%	0%	0%
Measurement and																			
Evaluation Studies	\$	133,250	\$	71,750	\$ 205,000	\$	-	\$	-	\$ -	\$	-	\$	-	\$	=	0%	0%	0%
Regulatory Compliance [4]	\$	275,649	\$	154,832	\$ 430,480		10,511		5,660	\$ 16,171		209,483		112,799	\$	322,282	76%	73%	75%
General Administration [4]	\$	2,865,222	\$	1,615,712	\$ 4,480,934		351,269		189,145	\$ 540,414		2,651,616		1,427,793	\$	4,079,410	93%	88%	91%
CPUC Energy Division	\$	35,750	\$	19,250	\$ 55,000	\$	2,294	\$	1,235	\$ 3,529		13,324		7,175	\$	20,499	37%	37%	37%
TOTAL PROGRAM COSTS			\$	68,336,479	\$ 166,669,284	65	8,432,381	\$	7,817,308	\$ 16,249,689	\$	78,879,761	\$	67,582,838	\$	146,462,599	83%	99%	88%
<b>Funded Outside of ESA Pr</b>	ogr	ram Budget																	
Indirect Costs						\$		\$	_	\$ -	\$	-	\$	-	\$	-			
NGAT Costs								\$	365,676	\$ 365,676			\$	2,948,142	\$	2,948,142			

<sup>[1]</sup> The 2014 ESA Statewide Marketing, Education and Outreach authorized budget of \$127,000 was transferred from the PPP-Low Income Balancing Account to the Statewide ME&O Balancing Account per D.12-08-044, D.13-04-021 and D.13-12-038.

<sup>[2]</sup> The 2014 authorized budget in the Miscellaneous category of \$10,854,095 was redistributed to the HVAC category (\$922,598 for AC Fan Delay- Electric) and the Enclosure category (\$1,559,579 for Attic Insulation - Electric and \$8,371,918 for Attic Insulation - Gas).

<sup>[3]</sup> PG&E will address the higher-than-expected expenditure, and anticipated overspend in the HVAC category in accordance with the fund-shifting rules authorized in D.12-08-044.

<sup>[4]</sup> Program budgets have been updated to include employee benefits costs approved in the GRC (D.14-08-032) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2014-2016, issue date of August 20, 2014.

<sup>[5]</sup> The Domestic Hot Water authorized budget includes \$2,849,505 of carry forward unspent gas funds from 09-11 program cycle.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### **Energy Savings Assistance Program Table 2**

	Th	rough Dece	mber 31, 20	14				
Year-To-Date Completed & Expensed Installation								
		Quantity	kWh [4]	kW [5]	Therms			% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	E	xpenses (\$)	Expenditure
Appliances [9]					<u> </u>			
High Efficiency Clothes Washer	Each	-	-	-	-	\$	-	
Refrigerators	Each	17,032	12,074,808	2,057.37	-	\$	16,537,819	13.09%
Evaporative Cooler (Replacement)	Each	5,299	2,742,345	3,165.96	-	\$	3,549,959	2.81%
Microwaves [6]	Each	21,516	2,803,413	-	178,802	\$	1,931,574	1.53%
Domestic Hot Water		,	, ,		·			
Water Heater Blanket	Home	28,162	146,580	31.97	149,532	\$	1,725,241	1.37%
Low Flow Shower Head	Home	124,511	1,212,905	307.50	691,203	\$	5,260,353	4.16%
Water Heater Pipe Insulation	Home	2,434	8,122	1.38	14,791	\$	51,125	0.04%
Faucet Aerator	Home	90,298	188,061	40.58	241,254	\$	1,701,336	1.35%
Water Heater Repair/Replacement	Each	1,140	-	-		\$	1,266,541	1.00%
Thermostatic Shower Valve [7]	Each	99,466	29,499	0.00	163,184	\$	2,225,919	1.76%
Enclosure	Lacii	00,100	20,100	0.00	100,101	Ψ	2,220,010	1.1070
Air Sealing / Envelope [1]	Home	84,415	4,437,278	_	403,866	\$	36,970,580	29.26%
Caulking	Home	04,413	4,437,270	-	400,000	Ψ	30,370,300	23.2070
Attic Insulation	Home	4,292	389,566	201.99	51,728	\$	7,119,051	5.63%
HVAC [10]	TIOTHE	4,232	309,300	201.99	31,120	φ	1,118,001	5.03%
FAU Standing Pilot Conversion	Each							
Furnace Repair/Replacement	Each Each	1.070	_	-		6	2.024.520	0.040/
		1,873				\$	2,921,529	2.31%
Room A/C Replacement	Each	1,232	96,248	86.92	-	\$	1,166,596	0.92%
Central A/C replacement	Each	20	1,187	1.73	<u> </u>	\$	57,366	0.05%
Central A/C Tune up	Home	10,485	40,730	62.85	-	\$	2,626,358	2.08%
Duct Testing and Sealing	Home	3,418	-	-	-	\$	2,273,013	1.80%
Maintenance								
Furnace Clean and Tune	Home							
Lighting								
Compact Fluorescent Lights (CFL)	Each	432,966	5,975,647	557.41	-	\$	3,570,320	2.83%
Interior Hard wired CFL fixtures	Each	192,368	8,294,828	945.79	-	\$	16,318,384	12.92%
Exterior Hard wired CFL fixtures	Each	33,453	1,445,170	167.27	-	\$	2,868,875	2.27%
Torchiere	Each	6,872	1,401,132	137.44	-	\$	585,206	0.46%
Occupancy Sensor	Each	11,699	466,790	46.80	-	\$	730,703	0.58%
LED Night Lights	Each							
Miscellaneous								
Pool Pumps	Each							
Smart Power Strips	Each	4257	124,943	16.77258	-	\$	208,512	0.17%
New Measures			, ,			Ť		
AC Time Delay [8]	Each	1023	198,899	411.05	0	\$	84,368	0.07%
Pilots			100,000	111100		Ť	2 1,000	0.0.70
Customer Enrollment								
Outreach & Assessment	Home	120,807				\$	1,337,544	1.06%
In-Home Education	Home	120,807				\$	13,255,741	10.49%
III Homo Eddodion	1101116	120,007				Ψ	10,200,171	10.73/0
Total Savings/Expenditures			42,078,150	8,240.76	1,894,360	2	126,344,016	
Total Savings/Experiantifes			+2,070,100	0,240.70	1,004,000	Ψ	120,077,010	
Households Weatherized [2]		105,342						
Trousenoids Weatherized [2]		100,042						
Households Treated								
	Homo	02.000						
- Single Family Households Treated	Home	82,080						
- Multi-family Households Treated	Home	30,869						
- Mobile Homes Treated	Home	7,858						
Total Number of Households Treated	Home	120,807						
# Eligible Households to be Treated for PY [3]	Home	119,940						
% of Households Treated	%	100.72%						
Moster Meter Households Treeted	Llama	E 020						

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

Home

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

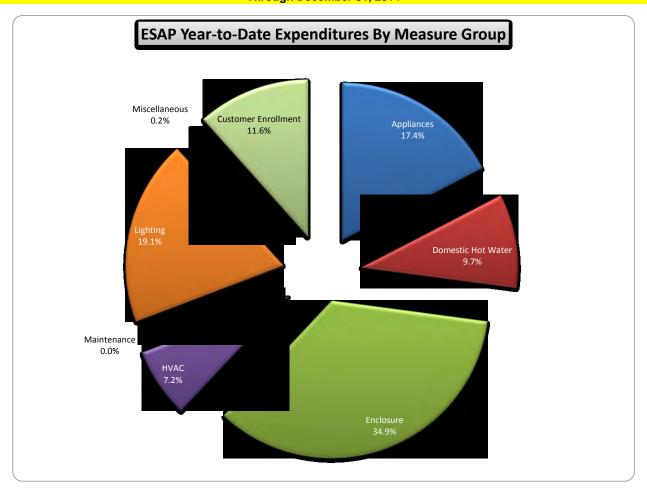
5,920

- [3] Appendix A --- A.11-05-017 Adopted Number of Homes to be Treated
- [4] SF and MF savings from PGECODHW113, Revison 4.

- Master-Meter Households Treated

- MH: ECONorthwest. "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011.
- [5] Costs exclude support costs that are included in Table 1.
- [6] Microwave savings are from ECONorthWest Studies received in December of 2011
- [8] Savings value from Work Paper PGE0077 Revision #1 --- California HVAC Upgrade: Efficient Fan Controller(EFC) for Residential
- [9] This Table reflects the move of the AC Tune Up measure to the HVAC category, and the Evaporative Cooler measure to the Appliances category beginning with the April 2014 report.

### Energy Savings Assistance Program Table 2 Pie-Chart Through December 31, 2014



Appliances	22,019,351	17.43%
Domestic Hot Water	12,230,516	9.68%
Enclosure	44,089,631	34.90%
HVAC	9,044,863	7.16%
Maintenance	-	0.00%
Lighting	24,073,488	19.05%
Miscellaneous	208,512	0.17%
New Measures	84,368	0.07%
Customer Enrollment	14,593,285	11.55%

**Total** 126,344,016 100.00%

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Energy Savings Assistance Program Table 3 - Average Bill Savings										
Through December 31, 2014										
Year-to-Date Installations - Expensed										
Annual kWh Savings	42,078,1	50								
Annual Therm Savings	1,894,36	360								
Lifecycle kWh Savings	547,156,18	83								
Lifecycle Therm Savings	16,936,94	43								
Current kWh Rate	\$ 0.103	39								
Current Therm Rate	\$ 0.85	19								
Number of Treated Households	120,80	307								
Average 1st Year Bill Savings / Treated Households	\$ 49.5	.56								
Average Lifecycle Bill Savings / Treated Households	\$ 430.5	.52								

### Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

### **Energy Savings Assistance Program Table 4a - Energy Savings Assistance**

Energy Cavings 7.001	Through December 31, 2014										
		gible Househ			holds Trea	ated YTD					
County	Rural	Urban	Total	Rural	Urban	Total					
ALAMEDA	3	164,413	164,416	-	11,012	11,012					
ALPINE	124	-	124	-	-	-					
AMADOR	4,499	2	4,501	467	11	478					
BUTTE	12,196	27,033	39,229	2,993	18	3,011					
CALAVERAS	7,528	67	7,595	376	42	418					
COLUSA	3,071	14	3,085	443	3	446					
CONTRA COSTA	1	100,399	100,400	16	6,940	6,956					
EL DORADO	6,385	7,029	13,414	930	3	933					
FRESNO	229	138,750	138,979	851	11,509	12,360					
GLENN	4,639	-	4,639	584	90	674					
HUMBOLDT	21,596	-	21,596	1,243	17	1,260					
KERN	56,202	38,564	94,766	3,816	4,433	8,249					
KINGS	8,467	226	8,693	563	-	563					
LAKE	13,207	1	13,208	1,086	43	1,129					
LASSEN	165		165	20	2	22					
MADERA	5,861	13,846	19,707	1,526	-	1,526					
MARIN	5,001	23,921	23,921	88	405	493					
MARIPOSA	3,303	25,321	3,329	53	66	119					
MENDOCINO	13,562	21	13,583	1,112	37	1,149					
MERCED	20,541	20,183	40,724	1,833	1,595	3,428					
MONTEREY				934	3,195						
NAPA	4,770	43,488 15,598	48,258	38		4,129 612					
	•	7	15,599		574 5						
NEVADA DI ACER	10,899		10,906	526		531					
PLACER	12,523	19,432	31,955	474	1,562	2,036					
PLUMAS	3,555	115	3,670	159	- 10 110	159					
SACRAMENTO	4.007	165,947	165,947	241	10,449	10,690					
SAN BENITO	4,997	113	5,110	350	6	356					
SAN BERNARDINO	395	44	439	33	- 4.070	33					
SAN FRANCISCO	40.070	116,553	116,553	-	4,676	4,676					
SAN JOAQUIN	10,072	79,965	90,037	694	6,922	7,616					
SAN LUIS OBISPO	21,770	15,037	36,807	1,917	1 507	1,918					
SAN MATEO	1 000	55,552	55,553	18	1,507	1,525					
SANTA BARBARA	1,296	16,751	18,047	863	555	1,418					
SANTA CLARA	3,427	140,268	143,695	303	10,858	11,161					
SANTA CRUZ	9	27,628	27,637	390	1,639	2,029					
SHASTA	12,168	13,053	25,221	736	1,022	1,758					
SIERRA	237	5	242	5	-	5					
SISKIYOU	21	-	21	2	-	2					
SOLANO	-	40,841	40,841	385	4,593	4,978					
SONOMA	3,168	48,579	51,747	512	2,062	2,574					
STANISLAUS	30,037	38,543	68,580	661	2,938	3,599					
SUTTER	-	13,507	13,507	667	4	671					
TEHAMA	12,097	11	12,108	1,031	26	1,057					
TRINITY	457	-	457	7	-	7					
TULARE	8,377	673	9,050	713	44	757					
TUOLUMNE	9,584	-	9,584	231	1	232					
YOLO	1	29,894	29,895	610	861	1,471					
YUBA	73	10,551	10,624	581	-	581					
Total	331,514	1,426,650	1,758,164	31,081	89,726	120,807					

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4b - Homes Unwilling / Unable to Participate

	Through December 31, 2014											
			Reason F									
	Customer Declined Program Measures or is Non-Responsive	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Insufficient feasible Measures	Ineligible Dwelling - Prior Program Participation or Dwelling Age	Household Income Exceeds Allowable	Unable to Provide Required Documentation	Other				
County	40	20	0	0.4	0	Limits	40					
Alameda Alpine	48	38 0				2 0	12					
Amador	1	0			-	0	0					
Butte	26	8				0	2					
Calaveras	0	0				0	0					
Colusa	0	2				0	0					
Contra Costa	25	23	0	86	0	1	4					
El Dorado	0	0	0			0	0					
Fresno	54	32	0	165	0	3	2					
Glenn	0	0			-	0	0					
Humboldt	3	0			Ü	0	0					
Kern	37	21				2	0					
Kings	2	0			Ü	0	0					
Lake	0	0				0	0					
Lassen	0				-	0	0					
Madera	10	1	0			0	0					
Marin	0	0			0	0	0					
Mariposa Mendocino	0	1	0		0	0	0					
Merced	1	8			0	2	1					
Monterey	32	7	0			2	1					
Napa	4	1			0	0	n					
Nevada	0	0			-	0	0					
Placer	0	2			-	1	0					
Plumas	0	0				0	0					
Sacramento	9	31	0	5	0	0	6					
San Benito	3	0	0	1	0	0	0					
San Bernardino	0	0		0	0	0	0					
San Francisco	27	.5			0	0	2					
San Joaquin	1	33				0	1					
San Luis Obispo	3	0				0	3					
San Mateo	76	0					- 1					
Santa Barbara	0	0			9	0	0					
Santa Clara	93	51				2	2					
Santa Cruz	23	3 2				0 1	1					
Shasta Sierra	0					0	0					
Siskiyou	0	0				0	0					
Solano	30					0	2					
Sonoma	12	6				0	0					
Stanislaus	2	6				1	1					
Sutter	0					0	0					
Tehama	0					0	0					
Trinity	0	0			0	0	0					
Tulare	0					0	0					
Tuolumne	1	0				0	0					
Yolo	50	4				0	0					
Yuba	0	1	0	0	0	0	0					
<u> </u>												
Total	573	299	0	751	0	18	42	0				
	0.0	_00			<u> </u>			Ŭ				

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary

	Through December 31, 2014															
		Gas & E	Electric			Gas	Only			Electr	ic Only			Tot	tal	
	# of Household Treated by (Annual)			# of Household Treated by		(Annual)		# of Household Treated by		(Annual)		# of Household Treated by		(Annual)		
2014	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW
January	4,628	90,270	1,496,519	232	1,124	10,628	359,716	63	1,152	11,361	101,150	6	6,904	112,259	1,957,384	301
February	10,899	211,824	3,693,999	578	2,668	26,785	997,929	184	2,776	29,968	260,777	20	16,343	268,577	4,952,705	782
March	17,766	349,174	6,216,168	985	4,583	97,465	309,284	6	4,454	363	1,834,893	358	26,803	447,002	8,360,345	1,349
April	24,401	484,417	8,733,105	1,427	6,027	62,182	2,437,661	475	6,113	69,924	589,688	49	36,541	616,523	11,760,454	1,951
May	31,034	612,118	11,209,444	1,857	7,736	81,236	3,158,456	647	7,782	91,151	746,305	62	46,552	784,505	15,114,206	2,567
June	37,745	742,963	13,721,031	2,316	9,685	98,565	3,985,567	875	9,397	110,586	899,816	76	56,827	952,114	18,606,414	3,268
July	45,059	891,792	16,557,321	3,027	11,537	116,428	4,808,944	1,109	10,949	131,116	1,049,222	90	67,545	1,139,336	22,415,488	4,226
August	52,093	1,044,859	19,246,930	3,619	13,344	132,378	5,606,499	1,350	12,433	151,579	1,192,757	103	77,870	1,328,817	26,046,186	5,072
September	59,449	1,086,295	22,141,785	4,171	15,346	190,423	6,302,664	1,552	13,969	107,838	1,906,577	261	88,764	1,384,557	30,351,027	5,984
October	67,644	1,243,552	25,184,475	4,755	17,617	212,266	7,272,113	1,793	15,503	120,515	2,138,356	294	100,764	1,576,333	34,594,944	6,842
November	74,603	1,376,145	27,909,967	5,233	19,363	228,476	8,025,453	1,976	16,631	128,753	2,319,083	322	110,597	1,733,374	38,254,504	7,531
December	81,919	1,512,477	30,754,088	5,727	21,092	244,774	8,818,557	2,162	17,796	137,109	2,505,506	351	120,807	1,894,360	42,078,150	8,241
YTD																

Figures for each month are YTD. July results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### **Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**

	Through December 31, 2014																			
	Authorized 3-Year Budget			dget		Curren	t Mc	onth Ex	per	nses	Expense	es	Since Jan	. 1,	2012	% of 3-Ye	ar Budget	Expensed		
	E	lectric		Gas		Total	EI	ectric	(	Gas		Total	Electric		Gas		Total	Electric	Gas	Total
Pilots																				
Studies																				
Impact Evaluation [1]	\$	117,000	69	63,000	\$	180,000	\$	-	\$	-	\$	-	\$ 95,331	\$	51,332	\$	146,662	81%	81%	81%
Needs Assessment [2]	\$	136,500	\$	73,500	\$	210,000	\$	-	\$	-	\$	-	\$ 136,425	\$	73,460	\$	209,885	100%	100%	100%
Energy Education [2]	\$	58,500	\$	31,500	\$	90,000	\$	-	\$	-	\$	-	\$ 47,468	\$	25,560	\$	73,028	81%	81%	81%
Multifamily [3]	\$	78,000	\$	42,000	\$	120,000	\$	-	\$	-	\$	-	\$ 72,521	\$	39,050	\$	111,571	93%	93%	93%
Total Studies	\$	390,000	\$	210,000	\$	600,000	\$	-	\$	-	\$	-	\$ 351,745	\$	189,401	\$	541,146	90%	90%	32%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

- [1] SDG&E is the project manager of the Impact Evaluation and pays the consultant.
- [2] SCE is the project manager of the Needs Assessment and Energy Education Studies and pays the consultants.
- [3] PG&E is the project manager of the Multifamily Study and responsible to pay consultant invoices.

	CARE Table 1 - CARE Program Expenses - PG&E																			
							Th	rough Dece	emb	er 31, 2014										
			Auth	orized Budget				Cu	rrent	t Month Expens	ses			Year	r to Date Expens	es		% of Bud	lget Sper	it YTD
CARE Program:		Electric		Gas		Total		Electric		Gas		Total		Electric	Gas		Total	Electric	Gas	Total
Outreach [1][6]	\$	4,735,628	\$	1,110,826	\$	5,846,455	\$	865,552		203,031	\$	1,068,583	\$	4,565,152 \$	1,070,838	\$	5,635,990	96%	96%	96%
Processing, Certification, Recertification [6]	\$	3,208,475		752,605		3,961,081		115,382				142,447	\$	1,287,618 \$		\$	1,589,652	40%	40%	40%
Post Enrollment Verification [6]	\$	1,698,680		398,456	\$	2,097,136		75,903		17,804	\$	93,708	\$	1,033,025 \$	242,315	\$	1,275,340	61%	61%	61%
IT Programming [2] [6]	\$	595,993	\$	139,801	\$	735,794	\$	56,194	\$	13,181	\$	69,376	\$	941,942 \$	220,949	\$	1,162,891	158%	158%	158%
Cooling Centers [6]	\$	134,904			\$	134,904	\$	-	\$	-	\$	-	\$	110,262 \$	-	\$	110,262	82%	0%	82%
OLIANOFO Pilat Parassa (Olia)	\$	180,218	١.	42.273		222,491	\$	17,621	•	4.133	•	04.755	s	202,695 \$	47.546		250,241	112%	112%	4400/
CHANGES Pilot Program [3][6]	•	180,218	\$	42,273	>	222,491	Ф	17,021	\$	4,133	\$	21,755	Þ	202,695 \$	47,546	\$	250,241	112%	112%	112%
Measurement & Evaluation	\$	38,880	\$	9,120	\$	48,000	\$	20,137	\$	4,724	\$	24,861	\$	58,874 \$	13,810	\$	72,684	151%	151%	151%
Regulatory Compliance [6]	\$	313,946	\$	73,642	\$	387,587	\$	16,856	\$	3,954	\$	20,810	\$	199,866 \$	46,882	\$	246,749	64%	64%	64%
General Administration [6]	\$	1,805,543	\$	423,523	\$	2,229,066	\$	172,049	\$	40,357	\$	212,406	\$	1,533,849 \$	359,792	\$	1,893,641	85%	85%	85%
CPUC Energy Division Staff	\$	103,680	\$	24,320	\$	128,000	\$	5,389	\$	1,264	\$	6,653	\$	35,960 \$	8,435	\$	44,395	35%	35%	35%
	-	12,815,947	T &	2,974,566		15,790,513	•	1,345,084	_	315,514	•	1,660,598		9,969,245   \$	2,312,601		12,281,846	78%	78%	78%
SUBTOTAL PROGRAM COSTS	1 2	12,815,947	Þ	2,974,566	1.9	15,790,513	Þ	1,345,084	Þ	315,514	Þ	1,000,398	•	9,969,245   \$	2,312,601	Þ	12,281,846	78%	78%	78%
CARE Rate Discount [4]	\$	490,819,500	\$	115,130,500	\$	605,950,000	\$	35,478,838	\$	10,174,231	\$	45,653,069	\$	522,526,187 \$	84,680,578	\$	607,206,765	106%	74%	100%
TOTAL PROGRAM COSTS & CUSTOMER					ı					I										
DISCOUNTS	\$	503,635,447	\$	118,105,066	\$	621,740,513	\$	36,823,923	\$	10,489,744	\$	47,313,667	\$	532,495,432 \$	86,993,179	\$	619,488,611	106%	74%	100%
					•															
Other CARE Rate Benefits																				
- DWR Bond Charge Exemption							\$	3,101,927			\$	3,101,927	\$	38,473,818		\$	38,473,818			
- CARE PPP Exemption [5]							\$	4,139,650	\$	1,546,279	\$	5,685,929	\$	52,067,094 \$	8,552,340	\$	60,619,433			
- California Solar Initiative Exemption							\$	536,004			\$	536,004	\$	6,671,728		\$	6,671,728			
- kWh Surcharge Exemption																				
Total - Other CARE Rate Benefits							\$	7,777,580	\$	1,546,279	\$	9,323,859	\$	97,212,640 \$	8,552,340	\$	105,764,980			
														1 ±						
Indirect Costs [6]							\$	-	\$	-	\$	-	\$	- \$		\$	-			

<sup>[1]</sup> The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, and Expanded Outreach.

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Notes: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<sup>[2]</sup> PG&E anticipates it will exceed the IT Programing budget category by year-end due to IT costs associated with continuing enhancements to internal databases to track CARE customer information for reporting purposes. PG&E will fund-shift at year-end to cover the overspending in accordance with the fund-shifting rules authorized in D.12-08-044 and will report this information in its 2014 annual report.

<sup>[3]</sup> D.12-12-011 approved continued funding for the CHANGES Pilot Program through the CARE Outreach budget authorized in D.12-08-044 at the current funding level of \$60,000/month. Expenditures include contract and PG&E support costs for the CHANGES pilot.

<sup>[4]</sup> The Authorized Budget for the CARE Rate Discount per D.12-08-044.

Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge.

<sup>[6]</sup> Program authorized budget per D.14-08-030 has been updated to include \$848,000 employee benefits costs approved in the GRC (D.14-08-032) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2014-2016, approved on August 14, 2014. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration - PG&E																						
	Through December 31, 2014																						
				New Enrol	Iment						Recerti	fication				Attrition			Enrolli	ment			
		Automatic Enrollment		Self-	Certification (Inco	ome or Catego	orical)		Total New		Non-		Total					Total		Not	Total	Estimated	Penetration
2014	Inter-Utility 1	Intra-Utility <sup>2</sup> Leveraging	Combined (B+C+D)	Online	Paper	Phone	Combined (F+G+H)	Capitation	Enrollment (E+I+J)	Scheduled	Scheduled (Duplicates)	Automatic	Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other 5	Attrition (P+Q+R+S)	Gross (K+O)	Adjusted (K-T)	CARE Participants	CARE Eligible	Rate % (W/X)
January	0	154	0 15	4 16,861	10,687	865	28,413	61	28,628	25,607	8,260	12,287	46,154	n/a	6,779	11,600	12,353	30,732	74,782	-2,104	1,383,966	1,648,774	84%
February	0	5,241	0 5,24	1 12,293	8,167	485		94	26,280	24,234	5,681	21,427	51,342	n/a	5,486	13,736	12,420	31,642	77,622	-5,362	1,378,604	1,648,774	84%
March	0	2,622	0 2,62	2 15,098	8,230	3,524	26,852	155	29,629	23,116	7,624	9,791	40,531	n/a	10,494	12,822	14,069	37,385	70,160	-7,756	1,370,848	1,648,774	83%
April	0	3,039	0 3,03	9 11,278	12,005	388	23,671	190	26,900	24,691	7,391	10,624	42,706	n/a	7,588	6,258	10,230	24,076	69,606	2,824	1,373,672	1,648,774	83%
May	0	2,934	0 2,93	4 10,599	7,701	769	19,069	236	22,239	67,955	6,572	10,998	85,525	n/a	4,631	5,827	12,241	22,699	107,764	-460	1,373,212	1,648,774	83%
June	0	2,954	0 2,95	9,831	11,518	361	21,710	105	24,769	28,604	6,628	11,871	47,103	n/a	4,360	6,502	14,920	25,782	71,872	-1,013	1,372,199	1,648,774	83%
July	0	2,492	0 2,49	2 14,868	12,412	1,590	28,870	46	31,408	38,500	7,572	11,390	57,462	n/a	3,424	5,325	12,730	21,479	88,870	9,929	1,382,128	1,648,774	84%
August	0	2,633	0 2,63	3 14,164	15,865	2,602	32,631	62	35,326	30,554	8,213	11,507	50,274	n/a	3,608	4,985	15,317	23,910	85,600	11,416	1,393,544	1,648,774	85%
September	0	0	0	0 16,198	11,907	601	28,706	45	28,751	26,281	7,903	0	34,184	n/a	6,424	4,615	13,655	24,694	62,935	4,057	1,397,601	1,648,774	85%
October	0	4,718	0 4,71	B 13,302	17,710	1,164	32,176	30	36,924	27,470	9,849	23,315	60,634	n/a	7,980	6,474	13,322	27,776	97,558	9,148	1,406,749	1,648,774	85%
November	0	2,536	0 2,53	6 11,330	12,888	666	24,884	151	27,571	23,748	7,581	12,839	44,168	n/a	7,663	4,505	9,757	21,925	71,739	5,646	1,412,395	1,648,774	86%
December	0	2,192	0 2,19	2 9,955	14,142	1,007	25,104	62	27,358	27,694	9,811	11,977	49,482	n/a	8,298	6,378	11,743	26,419	76,840	939	1,413,334	1,648,774	86%
YTD Total	0	31,515	0 31,51	5 155,777	143,232	14.022	313,031	1,237	345,783	368,454	93.085	148.026	609,565	n/a	76,735	89.027	152,757	318,519	955,348	27.264	1,413,334	1.648.774	86%

<sup>&</sup>lt;sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>&</sup>lt;sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>&</sup>lt;sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>&</sup>lt;sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

<sup>&</sup>lt;sup>6</sup> Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 3A - Post-Enrollment Verification Results (Model) - PG&E											
	Through December 31, 2014											
2014	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) 1	Total Households De-Enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De- Enrolled				
January	1,383,966	3,144	0.23%	2,031	112	2,143	68.16%	0.15%				
February	1,378,604	1,713	0.12%	1,036	89	1,125	65.67%	0.08%				
March	1,370,848	4,734	0.35%	2,306	377	2,683	56.68%	0.20%				
April	1,373,672	4,616	0.34%	2,324	347	2,671	57.86%	0.19%				
May	1,373,212	3,756	0.27%	1,943	228	2,171	57.80%	0.16%				
June	1,372,199	3,834	0.28%	2,045	312	2,357	61.48%	0.17%				
July	1,382,128	4,901	0.35%	2,622	385	3,007	61.35%	0.22%				
August	1,393,544	4,590	0.33%	2,440	354	2,794	60.87%	0.20%				
September	1,397,601	4,556	0.33%	2,353	373	2,726	59.83%	0.20%				
October	1,406,749	4,689	0.33%	2,636	355	2,991	63.79%	0.21%				
November	1,412,395	7,047	0.50%									
December	1,413,334	7,147	0.51%									
YTD Total	1,413,334	54,727	3.87%	21,736	2,932	24,668	60.86%	1.75%				

<sup>&</sup>lt;sup>1</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>&</sup>lt;sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 3B - Post-Enrollment Verification Results (High Usage) - PG&E											
	Through December 31, 2014											
2014	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) 1	Total Households De-Enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De- Enrolled				
January	1,383,966	9,362	0.68%	8,228	495	8,723	93.17%	0.63%				
February	1,378,604	6,773	0.49%	5,976	357	6,333	93.50%	0.46%				
March	1,370,848	1,167	0.09%	1,019	65	1,084	92.89%	0.08%				
April	1,373,672	1,310	0.10%	1,142	68	1,210	92.37%	0.09%				
May	1,373,212	810	0.06%	699	29	728	89.88%	0.05%				
June	1,372,199	816	0.06%	711	43	754	92.40%	0.05%				
July	1,382,128	3,430	0.25%	3,016	132	3,148	91.78%	0.23%				
August	1,393,544	5,111	0.37%	4,321	284	4,605	90.10%	0.33%				
September	1,397,601	5,785	0.41%	5,123	255	5,378	92.96%	0.38%				
October	1,406,749	5,696	0.40%	5,022	276	5,298	93.01%	0.38%				
November	1,412,395	2,332	0.17%									
December	1,413,334	780	0.06%									
YTD Total	1,413,334	43,372	3.07%	35,257	2,004	37,261	92.55%	2.64%				

<sup>&</sup>lt;sup>1</sup> Includes customers verified as over income, who declined to participate in ESA, or who requested to be de-enrolled.

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<sup>&</sup>lt;sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications - PG&E										
		Through Dece	ember 31, 2014								
	Provided <sup>1</sup>	Received	Approved	Denied	Pending/ Never Completed	Duplicates					
Total YTD	13,698,698	661,792	590,276	26,774	44,742	93,085					
Percentage <sup>2</sup>		100.00%	89.19%	4.05%	6.76%	14.07%					

<sup>&</sup>lt;sup>1</sup> Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

<sup>&</sup>lt;sup>2</sup> Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.

	CARE Table 5 - Enrollment by County - PG&E												
	Through December 31, 2014												
County	Estimated	d Eligible Hou	seholds	Total Ho	ouseholds E	nrolled	Pe	netration Ra	te				
County	Urban	Rural <sup>1</sup>	Total	Urban	Rural 1	Total	Urban	Rural <sup>1</sup>	Total				
ALAMEDA	148,671	4	148,675	125,703	6	125,709	85%	155%	85%				
ALPINE	0	136	136	0	12	12	n/a	9%	9%				
AMADOR	1	4,555	4,556	0	4,173	4,173	0%	92%	92%				
BUTTE	26,492	12,152	38,644	23,893	12,358	36,251	90%	102%	94%				
CALAVERAS	63	7,708	7,771	59	5,486	5,545	94%	71%	71%				
COLUSA	11	3,003	3,014	9	3,238	3,247	84%	108%	108%				
CONTRA COSTA	95,070	1	95,071	83,810	1	83,811	88%	133%	88%				
EL DORADO	6,763	6,017	12,780	5,542	5,740	11,282	82%	95%	88%				
FRESNO	141,508	246	141,754	144,248	166	144,414	102%	68%	102%				
GLENN	0	4,571	4,572	1	4,650	4,651	271%	102%	102%				
HUMBOLDT	0	23,137	23,137	0	18,217	18,217	0%	79%	79%				
KERN	37,904	56,439	94,343	39,053	58,328	97,381	103%	103%	103%				
KINGS	238	8,926	9,164	133	8,587	8,720	56%	96%	95%				
LAKE	1	16,418	16,419	1	12,294	12,295	80%	75%	75%				
LASSEN	0	155	155	0	180	180	n/a	116%	116%				
MADERA	16,403	7,810	24,212	15,516	5,243	20,759	95%	67%	86%				
MARIN	19,577	0	19,577	12,486	0	12,486	64%	n/a	64%				
MARIPOSA	24	3,327	3,351	15	2,365	2,380	62%	71%	71%				
MENDOCINO	22	16,375	16,396	7	10,343	10,350	32%	63%	63%				
MERCED	18,236	19,097	37,333	19,186	19,848	39,034	105%	104%	105%				
MONTEREY	38,568	5,105	43,673	34,945	5,576	40,521	91%	109%	93%				
NAPA	12,523	1	12,524	10,930	0	10,930	87%	0%	87%				
NEVADA	9	10,412	10,420	3	9,027	9,030	35%	87%	87%				
PLACER	20,166	11,207	31,372	12,655	8,052	20,707	63%	72%	66%				
PLUMAS	113	3,226	3,338	12	1,763	1,775	11%	55%	53%				
SACRAMENTO	153,023	0	153,023	106,802	0	106,802	70%	n/a	70%				
SAN BENITO	153	6,081	6,233	72	4,837	4,909	47%	80%	79%				
SAN BERNARDINO	50	382	432	44	254	298	87%	67%	69%				
SAN FRANCISCO	85,337	0	85,337	63,508	0	63,508	74%	n/a	74%				
SAN JOAQUIN	78,256	10,247	88,504	78,463	8,825	87,288	100%	86%	99%				
SAN LUIS OBISPO	10,790	17,654	28,444	5,808	13,808	19,616	54%	78%	69%				
SAN MATEO	52,770	0	52,770	35,571	0	35,571	67%	n/a	67%				
SANTA BARBARA	17,679	1,611	19,290	16,269	667	16,936	92%	41%	88%				
SANTA CLARA	118,480	4,024	122,505	104,625	2,872	107,497	88%	71%	88%				
SANTA CRUZ	24,875	9	24,884	20,203	1	20,204	81%	11%	81%				
SHASTA	11,710	11,090	22,800	10,569	9,326	19,895	90%	84%	87%				
SIERRA	3	193	196	1	144	145	31%	74%	74%				
SISKIYOU	0	21	21	0	7	7	n/a	33%	33%				
SOLANO	41,536	0	41,536	40,556	0	40,556	98%	n/a	98%				
SONOMA	52,270	3,326	55,596	39,292	2,569	41,861	75%	77%	75%				
STANISLAUS	35,983	29,030	65,013	26,678	24,311	50,989	74%	84%	78%				
SUTTER	12,974	1	12,975	13,529	0	13,529	104%	0%	104%				
TEHAMA	11	11,965	11,976	8	11,506	11,514	70%	96%	96%				
TRINITY	0	464	464	0	297	297	n/a	64%	64%				
TULARE	669	8,302	8,971	353	8,857	9,210	53%	107%	103%				
TUOLUMNE	0	9,931	9,931	0	7,179	7,179	0%	72%	72%				
YOLO	24,694	2	24,696	20,378	1,	20,379	83%	63%	83%				
YUBA	10,714	75	10,789	11,169	115	11,284	104%	154%	105%				
Total	1,314,342	334,432	1,648,774	1,122,105	291,229	1,413,334	85%	87%	86%				

<sup>&</sup>lt;sup>1</sup> "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE Table 6 - Recertification Results - PG&E											
	Through December 31, 2014											
2014	Total CARE Households	Households Requested to Recertify <sup>1</sup>	% of Total Households (C/B)	Households Recertified <sup>2</sup>	Households De-Enrolled	Recertification Rate % (E/C)	% of Total Households De-Enrolled (F/B)					
January	1,383,966	35,603	2.57%	29,345	6,258	82.42%	0.45%					
February	1,378,604	33,005	2.39%	27,178	5,827	82.35%	0.42%					
March	1,370,848	37,743	2.75%	31,241	6,502	82.77%	0.47%					
April	1,373,672	34,935	2.54%	29,610	5,325	84.76%	0.39%					
May	1,373,212	30,443	2.22%	25,458	4,985	83.63%	0.36%					
June	1,372,199	29,770	2.17%	25,155	4,615	84.50%	0.34%					
July	1,382,128	35,595	2.58%	29,121	6,474	81.81%	0.47%					
August	1,393,544	33,206	2.38%	28,701	4,505	86.43%	0.32%					
September	1,397,601	35,204	2.52%	28,826	6,378	81.88%	0.46%					
October	1,406,749	35,044	2.49%									
November	1,412,395	33,961	2.40%									
December	1,413,334	32,572	2.30%									
YTD Total	1,413,334	407,081	28.80%	254,635	50,869	83.35%	3.60%					

<sup>&</sup>lt;sup>1</sup> Does not include participants who closed their accounts during the 90-day response period.

<sup>&</sup>lt;sup>2</sup> Results are tied to the month initiated. Therefore, results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors - PG&E										
Throug	h Decemb				Total Fra					
Contractor Name	Private	CBO	wmDVBE	LIHEAP	Current Month	Year to Date				
Advancing Vibrant Communities, Inc.	Tilvate	X	WINDVBL	LIIILAI	0	0				
Amador-Tuolumne Community Action Agency		X			1	4				
American Canyon Family Resource Center		X			0	0				
Anderson Cottonwood Christian Assistance		Х			0	11				
Arc of San Francisco		X			0	0				
Area 12 Agency on Aging		X			0	1				
Area Agency on Aging Serving Napa and Solano Arriba Juntos		Х			0	0				
Asian Community Center		Х	+		0	5				
Asian Community Mental Health Services		X			0	0				
Asian Pacific American Community Center		Х			0	0				
Berkeley Housing Authority					0	7				
Breathe California of the Bay Area		V			0	2				
California Association of Area Agencies on Aging California Human Development Corporation	ł	Х			27 0	230 5				
Catholic Charities Diocese of Fresno		Х	+		0	20				
Center of Vision Enhancement		_^_			0	1				
Central California Legal Services, Inc.					0	2				
Central Coast Energy Services, Inc				-	3	79				
Child Abuse Prevention Council of San Joaquin County	1	Х	ļ		0	1				
Chinese Christian Herald Crusades Chinese Newcomers Service Center	1		<del> </del>		1	5				
Chinese Newcomers Service Center  Community Action Marin	1	Х	1		0 7	11 28				
Community Pantry of San Benito County	1	X			0	0				
Community Resource Project, Inc.					0	89				
Community Resources for Independent Living		Х			0	1				
CSU Chico Research Foundation - Passages					0	0				
Delta Community Services, Inc.		X			0	2				
Disability Resource Agency for Independent Living		Х			0	3				
Ebony Counseling Center Filipino American Development Foundation	ł	Х			0	<u>3</u> 9				
Fresno Center for New Americans		X			0	5				
Golden Umbrella					1	4				
Heritage Institute for Family Advocacy					0	30				
Housing Authority of the City of Fresno					0	3				
Housing Authority of the County of Kern					1	25				
Independent Living Center of Kern County, Inc. Independent Living Services of Northern California			-		0	<u>3</u> 0				
KidsFirst			+		0	4				
Kings Community Action Organization, Inc.		Х			3	9				
La Luz Bilingual Center					0	0				
Lao Khmu Assoc., Inc					0	14				
Marin Center for Independent Living		.,			0	0				
Merced County Community Action Agency Merced Lao Family Community Inc.		X			6 0	32 7				
Moncada Outreach	1	Х	1		0	440				
Monument Crisis Center		Х			0	0				
Mutual Assistance Network of Del Paso Heights					2	3				
National Alliance on Mental Illness-Santa Clara County					0	0				
Oakland Citizens Committee for Urban Renewal (OCCUR)	1	Х			0	29				
Opportunity Junction	<b>.</b>				0	0				
Project Access, Inc REDI (Renewable Energy Development Institute)	1				0	<u> </u>				
Ritter Center	1		1		0	2				
Roseville Housing Authority	1				0	0				
Sacred Heart Community Service					6	33				
Salvation Army Golden State Divisional Headquarters					2	42				
Second Harvest Food Bank of Santa Cruz and San Benito Counties	1				0	1				
Self-Help for the Elderly Shasta Women's Refuge	1				0	9				
Silicon Valley Independent Living Center	1				0	0				
St. Helena Family Center					0	5				
Suscol Intertribal Council					0	0				
Transitions Mental Health Association					0	0				
United Way of Fresno County					0	0				
Valley Oak Children's Services, Inc.	1	~	<del> </del>		0	5 0				
West Valley Community Services Yolo County Housing Authority	1	Х			0	6				
Yolo Family Resource Center	1				1	5				
Total Enrollments		1	1		62	1,237				

	CARE Table 8 - Participants as of Month-End - PG&E										
	Through December 31, 2014										
2014	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change	Total Residential Accounts <sup>1</sup>			
January	823,171	228,691	332,104	1,383,966	1,648,774	84%	-0.2%	5,227,339			
February	819,970	228,431	330,203	1,378,604	1,648,774	84%	-0.4%	5,227,339			
March	815,345	227,060	328,443	1,370,848	1,648,774	83%	-0.6%	5,227,339			
April	816,065	228,555	329,052	1,373,672	1,648,774	83%	0.2%	5,227,339			
May	816,666	227,730	328,816	1,373,212	1,648,774	83%	0.0%	5,227,339			
June	816,852	226,624	328,723	1,372,199	1,648,774	83%	-0.1%	5,227,339			
July	824,503	226,872	330,753	1,382,128	1,648,774	84%	0.7%	5,227,339			
August	831,827	227,630	334,087	1,393,544	1,648,774	85%	0.8%	5,227,339			
September	834,923	227,548	335,130	1,397,601	1,648,774	85%	0.3%	5,227,339			
October	839,922	229,512	337,315	1,406,749	1,648,774	85%	0.7%	5,227,339			
November	842,766	230,684	338,945	1,412,395	1,648,774	86%	0.4%	5,227,339			
December	843,657	231,130	338,547	1,413,334	1,648,774	86%	0.1%	5,227,339			

<sup>&</sup>lt;sup>1</sup> Excludes households with meters that are not eligible for CARE.

	CARE Program Table 9 - Expenditures for CHANGES Pilot Program										
	Through December 31, 2014										
	Authorized 3-Year Budget [1] Current Month Expenses [2] Expenses Since Jan. 1, 2012 [4] % of 2012 - 2014 Budget Expensed [3]										
	Total	Total	Total	Total							
Pilots											
CHANGES	\$648,000 \$20,347 \$695,280 107%										
Total Pilots	\$648,000	\$20,347	\$695,280	107%							

- 1. D.12-12-011, Ordering Paragraph 1, approved continued funding for the CHANGES Pilot Program at the current funding level of \$60,000/month until the end of the 2012-2014 CARE Program cycle; PG&E's funding level is 30% (\$216,000/annually).
- 2. D.12-12-011, Conclusion of Law, p.34, states that the CARE Program ME8O budget ["Outreach" line in Appendix M in D.12-08-044] is to be increased to account for the additional CHANGES Pilot Program funding through the end of 2014.
- 3. In November 2011, a grant of \$126,000 was paid to the contractor for the interim bridge period December 2011 through June 2012, (authorized in Resolution CSID-005), of which \$18,000 was for the month of December 2011, and the remaining \$108,000 for the period January through June 2012.
- 4. Expenditures also include PG&E support costs for the CHANGES pilot.

	CARE Table 10 CHANGES One-On-One Customer Assistance Sessions														
	CHANGES Participants' self-	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill	ent rvice ility bill	If on CARE, Enter How Initially Enrolled		Number of Enrollments Through CHANGES CBOs' Assistance Confirmed by IOU [1]			Customers Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.  Dedicated Toll-Free Number Used			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.  Dedicated Toll-Free Number Used			Calls to
Date	identified language of preference,	dispute resolution, and other energy related issues)	Description of each contact made with that customer's utility until a solution is reached.	1 = Yes 0 = No	How Enrolled	CARE	FERA	Medical Baseline	#	1 = Yes 0 = No	Reason 800 # Not Used	#	1 = Yes 0 = No	Reason 800 # Not Used	800 # Recorded by IOU
11/3/2014	Spanish	133003)	Changes to Account	1	now Emoneu	CARL	TENA	Wiedical Daseille	#	0-140	Reason ood # Not Osea	#	1	Reason 600 # Not Oseu	by icc
11/3/2014	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection	1						0	Meeting with client.				
11/3/2014	Spanish		Medical Baseline Application Assistance	1						0	Meeting with client.				
11/3/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation Changes to Account	1						0	Meeting with client.				
11/3/2014	Chinese/Cantone se		Changes to Account	1							User did not specify if 1-800 number is used when calling the IOU.				
11/4/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Changes to Account	1							User did not specify if 1-800 number is used when calling the IOU.				
11/5/2014	Spanish		HEAP/LiHeap Application Assistance ESAP Application Assistance Changes to Account	1									0	This call was to another company/organization (example: HEAP provider).	
11/5/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	1						0	Meeting with client.				
11/5/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Educated on CARE/FERA Educated on Energy Efficiency/ Conservation	0						0	Meeting with client.				
11/5/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation Changes to Account	1						0	Meeting with client.				
11/6/2014	English		Set Up/Change Payment Plan Restore Service	0						1					
11/6/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	1						0	Meeting with client.				
11/6/2014	Chinese/Cantone se		HEAP/LiHeap Application Assistance Changes to Account	1						0	Meeting with client.				

								1		
11/6/2014	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/7/2014	English	HEAP/LiHeap Application Assistance Stop Disconnection Verified Bill Changes to Account	1					1		
11/7/2014	English	HEAP/LiHeap Application Assistance	1			0	Meeting with client.			
11/7/2014	Vietnamese	Medical Baseline Application Assistance Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/7/2014	Tagalog	Medical Baseline Application Assistance Bill Education Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/7/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/7/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/7/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/12/2014	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/13/2014	Khmer	Medical Baseline Application Assistance Educated on CARE/FERA Educated on Energy Efficiency/ Conservation	0			0	Meeting with client.			
11/17/2014	Spanish	Set Up/Change Payment Plan	1			1				
11/17/2014	Spanish	HEAP/LiHeap Application Assistance Changes to Account	1					0	This call was to another company/organization (example: HEAP provider).	
11/17/2014	English	HEAP/LiHeap Application Assistance	1					1		
11/17/2014	Khmer	Medical Baseline Application Assistance Educated on Energy Efficiency/ Conservation Changes to Account	1					0	This call was to another company/organization (example: HEAP provider).	

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11/17/2014	Khmer	Medical Baseline Application Assistance Educated on CARE/FERA Changes to Account	0					0	This call was to another company/organization (example: HEAP provider).	
11/17/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/17/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance	N/A			0	Meeting with client.			
11/17/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1				User did not specify if 1-800 number is used when calling the IOU.			
11/17/2014	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/18/2014	English	HEAP/LiHeap Application Assistance Changes to Account	1					1		
11/18/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/18/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/19/2014	Khmer	Medical Baseline Application Assistance Bill Education Educated on Energy Efficiency/ Conservation	1			0	Meeting with client.			
11/19/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation Changes to Account	1			0	Meeting with client.			
11/19/2014	Chinese/Cantone se	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation Changes to Account	1			0	Meeting with client.			
11/19/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance	1			0	Meeting with client.			
11/20/2014	English	HEAP/LiHeap Application Assistance Set Up/Change Payment Plan Stop Disconnection	0					1		
11/20/2014	Khmer	Medical Baseline Application Assistance Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/20/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			

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11/20/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1			0	Meeting with client.			
11/20/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1				User did not specify if 1-800 number is used when calling the IOU.			
11/20/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Changes to Account	1				User did not specify if 1-800 number is used when calling the IOU.			
11/20/2014	Vietnamese	Educated on Energy Efficiency/ Conservation Stop Disconnection Changes to Account	1					1		
11/21/2014	Laotian	Medical Baseline Application Assistance Educated on Energy Assistance Programs Changes to Account	1					0	This call was to another company/organization (example: HEAP provider).	
11/21/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	1			0	Meeting with client.			
11/21/2014	Chinese/Cantone se	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	1			0	Meeting with client.			
11/24/2014	Spanish	HEAP/LIHeap Application Assistance ESAP Application Assistanc Educated on Energy Assistance Programs Changes to Account	1					0	This call was to another company/organization (example: HEAP provider).	
11/24/2014	Vietnamese	HEAP/LiHeap Application Assistance Verified Bill	1					1		
11/24/2014	Vietnamese	Educated on Energy Efficiency/ Conservation Verified Bill	1					1		
11/24/2014	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			
11/25/2014	Vietnamese	Educated on CARE/FERA Verified Bill	0						User did not specify if 1- 800 number is used when calling the IOU.	
11/25/2014	Vietnamese	Stop Disconnection Changes to Account	1					0	This call was to another company/organization (example: HEAP provider).	
11/26/2014	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	1			0	Meeting with client.			

11/26/2014	Vietnamese	HEAP/LiHeap Application	1			0	Meeting with client.			
		Assistance								
		Bill Education								
		Educated on Energy								
		Efficiency/ Conservation								
		Educated on Energy								
		Assistance Programs								
11/26/2014	Vietnamese	HEAP/LiHeap Application	1			0	Meeting with client.			
		Assistance								
		Bill Education								
		Educated on Energy								
		Efficiency/ Conservation								
		Educated on Energy								
		Assistance Programs								
November			56							
Year-to-Date				1			·			
Total			330						59	

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Note: Data for the current reporting month is not available due to one month lag in the availability of the data

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### CARE Table 11 CHANGES Group Customer Assistance Sessions October\* 2014 - PG&E

		Description of Service Provided (e.g. utility bill		Session Logistics								
	Session	assistance, utility bill dispute resolution, and		Length	Number of	Description of Information /						
Date	Language	other energy related issues)	# of Sessions	(Hours)	Attendees	Literature Provided						
October	Cantonese	Understanding Your Bill	1	minimum of 30 minutes	28	N/A						
October	Vietnamese	Understanding Your Bill	1	minimum of 30 minutes	54	N/A						
October	Cantonese	Safety Tips	1	minimum of 30 minutes	37	N/A						
October	Vietnamese	Safety Tips	1	minimum of 30 minutes	63	N/A						
October	English	Level Pay Plan	1	minimum of 30 minutes	2	N/A						
October	Hmong	Level Pay Plan	1	minimum of 30 minutes	14	N/A						
October	Japanese	Level Pay Plan	1	minimum of 30 minutes	42	N/A						
October	Vietnamese	Level Pay Plan	1	minimum of 30 minutes	59	N/A						
October	Cantonese	Energy Conservation	1	minimum of 30 minutes	44	N/A						
October	English	Energy Conservation	2	minimum of 30 minutes	22	N/A						
October	Hmong	Energy Conservation	1	minimum of 30 minutes	8	N/A						
October	Spanish	Energy Conservation	2	minimum of 30 minutes	41	N/A						
October	Vietnamese	Energy Conservation	1	minimum of 30 minutes	64	N/A						
October	Arabic	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	5	N/A						
October	Cantonese	CARE/FERA and Other Assistance Programs	2	minimum of 30 minutes	52	N/A						
October	English	CARE/FERA and Other Assistance Programs	6	minimum of 30 minutes	63	N/A						
	English (Native	-										
October	American)	CARE/FERA and Other Assistance Programs	10	minimum of 30 minutes	100	N/A						
October	Farsi	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	9	N/A						
October	Hmong	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	2	N/A						
October	Russian	CARE/FERA and Other Assistance Programs	1	minimum of 30 minutes	8	N/A						
October	Spanish	CARE/FERA and Other Assistance Programs	7	minimum of 30 minutes	133	N/A						
October	Spanish	High Energy Use	2	minimum of 30 minutes	21	High Energy Use Handout						
October	Spanish	Gas Aggregation	1	minimum of 30 minutes	20	Gas Aggregation Handout						
October	Cantonese	Avoiding Disconnection	2	minimum of 30 minutes	59	N/A						
October	English	Avoiding Disconnection	1	minimum of 30 minutes	4	N/A						
October												
Total			50		954							
Year-to-												
Date			314		5,717							

Note:\* Data for the November reporting month is not available due to delay in availability of data. PG&E will update records in the following month.